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Announcement from President Rooney on HISCI's Vendor Credentialing Module

As President of the Healthcare Industry Supply Chain Institute (HISCI), I am pleased to announce the launch of our first online educational module. In conjunction with Major Accounts Exchange (The MAX), HISCI has developed an online presentation on vendor credentialing.

Vendor credentialing is an important issue in the healthcare industry that affects hospitals, vendors and suppliers. Hospitals are increasingly moving toward requiring that supplier representative credentials are checked before allowing them access to the hospital for a sales visit. The issue is complicated by the fact that there are no universal standards or necessary requirements for suppliers to consult.

The module will provide you with an overview of the issue and outline the perspectives of the key players involved in the process (suppliers and providers). Our hope is that this information will increase discussion on the issue and will contribute to the development of possible solutions and standards for the industry.

This new educational feature will be provided to all HISCI members as a membership benefit. If you have any questions about the module, would like to provide feedback, or are interested in becoming more involved in developing the standards, please contact Jennifer Bell at 202.367.1185 or via e-mail at info@hisci-net.org.

Curtis Rooney
HISCI President